



September 30, 2016

BY HAND-DELIVERY and E-MAIL

Debra A. Howland
Executive Director and Secretary
New Hampshire Public Utilities Commission
21 S. Fruit Street, Suite 10
Concord, NH 03301-2429

• NHPUC 30SEP'16PM3:18

Re:

PETITION FOR APPROVAL OF DEFAULT SERVICE

SOLICITATION AND PROPOSED DEFAULT SERVICE TARIFFS

Docket No. DE 16-250

Dear Secretary Howland:

On behalf of Unitil Energy Systems, Inc. ("UES"), enclosed are an original and six (6) Confidential copies, plus one (1) redacted copy, of "Petition for Approval of Default Service Solicitation and Proposed Default Service Tariffs." The Petition requests that the New Hampshire Public Utilities Commission ("Commission") approve UES's solicitation and procurement, for the period beginning December 1, 2016, of 100 percent of its Default Service ("DS") power supply requirements for its Non-G1 and G1 customers for six months, and approve the proposed tariffs incorporating the results of this solicitation into rates.

In support of the Petition, the filing includes the pre-filed direct testimony and schedules of:

- 1. Lisa S. Glover, Energy Analyst, Unitil Service Corp.
- 2. Linda S. McNamara, Senior Regulatory Analyst, Unitil Service Corp.

As discussed in the testimony of Ms. Glover, UES selected NextEra Energy Power Marketing, LLC ("NextEra") as the winning bidder of the small customer (Non-G1) supply requirement (100% share). NextEra was also selected as the supplier for the medium customer (Non-G1) supply requirement (100% share). Exelon Generation Company, LLC ("Exelon") was selected as the supplier of the large customer (G1) supply requirement (100% share). All three transactions are for a period of six months. UES believes that NextEra and Exelon offered the best overall value in terms of both price and non-price considerations for the supply requirements sought.

LINKED

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Debra A. Howland Executive Director and Secretary Docket No. DE 16-250 September 30, 2016 Page 2 of 2

The filing contains information which the Company submits is Confidential. The Company seeks confidential and protected treatment for this information pursuant to the provisions of Puc 201.06 and Puc 201.07.

An electronic copy of the non-confidential version of the filing is being provided to the Commission, Commission Staff and the Office of Consumer Advocate ("OCA") as required by N.H. Code Admin. Pro. Puc 203.03.

Thank you for your attention to this matter.

Sincerely,

Gary Epler

Attorney for Unitil Energy Systems, Inc.

Enclosures

cc: Donald M. Kreis, Consumer Advocate (with Confidential material)

Unitil Energy Systems, Inc Default Service Tariffs September 30, 2016 Table of Contents

Cover Letter

Petition

Proposed Tariffs

Exhibit LSG-1: Testimony of Lisa S. Glover

Schedule LSG-1: Bid Evaluation Report

Tab A: Confidential Material

Schedule LSG-2: Requests for Proposals

Schedule LSG-3: Customer Migration Report

Schedule LSG-4: RPS Compliance Cost Estimates

Schedule LSG-5: Historical Pricing by Customer Group

Exhibit LSM-1: Testimony of Linda S. McNamara

Schedule LSM-1: Redline Tariffs

Schedule LSM-2: Non-G1 Class Retail Rate Calculation – Power Supply Charge

Schedule LSM-3: Non-G1 Class Retail Rate Calculation – Renewable Portfolio Standard

Charge

Schedule LSM-4: G1 Class Retail Rate Calculation – Power Supply Charge

Schedule LSM-5: G1 Class Retail Rate Calculation – Renewable Portfolio Standard

Charge

Schedule LSM-6: Annual Update to Internal Administrative Costs

Schedule LSM-7: Bill Impacts